

## Introducing the new Member Rebate Program

No one likes to leave money on the table. So, what if you could get a rebate for your loyalty to many of the nation's leading housing industry manufacturers? Now you can!

We are happy to introduce the HBAM Member Rebate Program, which is aimed at increasing your bottom line. For minimal effort of informing us of the products you use when you close a home or remodeling project, you will be putting money in your pocket. When you participate in the HBAM Member Rebate Program, you can count on receiving checks every quarter!

### Benefits of participating

The biggest perk? Money. Cold, hard cash. And all for just remaining loyal to many of the country's leading manufacturers you already use in all of your homes or remodeling projects. Lump-sum checks for closed homes are mailed quarterly.

### No change needed in your business practice

Besides the money, that's the best part of the program – it relies on very little from you and doesn't change the way you conduct business. Best of all, you do NOT have to change the way you currently buy. We do the paperwork, collect the money and mail you the quarterly checks directly!

### How to register

Obtaining the benefit for your loyalty couldn't be easier. Fax the attached registration form to toll-free (800) 977-5591 or register at [www.hbam.com](http://www.hbam.com).

### Detailed HBAM Builder Rebate Form

You will be sent a HBAM Member Rebate Form that details the information that is needed per home from the manufacturers you have used.



## Don't Miss This Chance!

- Free Registration
- No Receipts Necessary
- Quarterly Checks

Register before the end of the year, and we will make your membership retroactive to January 1<sup>st</sup>.

That means, we can collect for all the homes and remodeling projects you have closed since January 1<sup>st</sup>. Don't let this opportunity pass you by – you can't afford not to participate!

Register online at  
[www.hbam.com](http://www.hbam.com)



# MONEY In Your Pocket



**Home  
Builders**  
ASSOCIATION OF MISSISSIPPI  
MEMBER REBATE PROGRAM

## Membership Pays

# Participating Manufacturers



# Frequently Asked Questions

## Do I have to change the way I do business?

You don't need to!  
You still utilize the same suppliers and continue conducting your business as usual. The only requirement to qualify for a rebate is that you use at least two of our manufacturers.

## What if my subcontractors buy supplies?

The manufacturers are rewarding loyalty with these rebates. If you are specifying the product to your subcontractors, then you are affecting the sale and therefore qualify for the rebate.

## Must I align with all manufacturers?

No. In fact, a builder or remodeler only needs to use two of our manufacturers to qualify for a rebate.

## Do I have to save my receipts?

There are no receipts necessary to process your rebate claim. We have made the rebate program as simple as possible. Instead of receipts, we use our manufacturers' salespeople in your area to check that their products were used.

## Why do manufacturers want to reward me?

Manufacturers recognize that the small-to-midsize builder and remodeler is the largest segment of the building industry, and they are rewarding those builders and remodelers with rebates through HBAM.

## Is my company big enough to qualify?

Yes! As a HBAM member, you have the combined buying power equivalent to a Top-10 builder.

## What if I don't renew my association membership?

This program is a members-only benefit. If you leave HBAM, you are no longer able to participate.

## Registration Form

Date: \_\_\_\_\_

Company Contact: \_\_\_\_\_ Local Association: \_\_\_\_\_

Mailing Address: \_\_\_\_\_ Company Name: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_ Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Type of Builder:  Custom  Sales/Models  Approximate number of homes sold per year: \_\_\_\_\_

Please circle any manufacturer you (A) currently use and any manufacturer you (B) would consider switching to:

A	B	180 Connect	A	B	Bryant Heating and Cooling System
A	B	Carrier	A	B	Delta Faucets
A	B	Heat & Glo	A	B	Honeywell Central Vacuum
A	B	Honeywell Comfort Solutions	A	B	Honeywell Structured Wiring
A	B	Jacuzzi	A	B	Mansfield
A	B	ThermaTru Doors	A	B	Progress Lighting
A	B	Bradford White	A	B	Warmly Yours Radiant Floor Heating
A	B	C.H.I. Overhead Doors			
A	B	Heatilator			
A	B	Honeywell Security			
A	B	Mansfield			
A	B	Warmly Yours Radiant Floor Heating			

**Home Builders**  
ASSOCIATION OF MISSISSIPPI

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